

ACQUIRE A BUSINESS

CONFIDENTIAL BUSINESS SALE BROCHURE

# Victoria based Boutique Architectural

Long-established Victoria boutique architectural and project management practice with adjusted EBIT approx. \$500K and government-aligned supplier credentials.

## Architecture Firm

Melbourne VIC, Australia

ASKING PRICE

**\$ 1,800,000.00**

LOCATION

**Melbourne VIC, Australia**

Generated 24 May 2026

Confidential information memorandum summary. Details are subject to seller confirmation.

# Victoria based Boutique Architectural & Project Mgmt

<b>Asking Price</b> \$ 1,800,000.00	<b>Annual Revenue</b>
<b>EBITDA</b> \$500,000	<b>Location</b> Melbourne VIC, Australia
<b>Category</b> Architecture Firm	<b>Media</b> 2 uploaded

## Information Provided

<b>Business Name:</b>	Victoria based Boutique Architectural & Project Mgmt Practice - Est 1994 Adjusted EBITDA
<b>Category:</b>	Architecture Firm
<b>Primary Location:</b>	Melbourne VIC, Australia
<b>Online Business:</b>	No
<b>Franchise Business:</b>	No
<b>Linked Franchise:</b>	Not applicable
<b>Asking Price:</b>	\$ 1,800,000.00
<b>Annual Revenue:</b>	
<b>EBITDA:</b>	\$500,000
<b>Business Media:</b>	2 uploaded images available on the listing page
<b>Seller Profile Visibility:</b>	Seller profile information may be shown on the listing page
<b>Submission Status:</b>	published

## Business Overview

Established Architectural & Project Management Practice - 32 Years of Success An exceptional opportunity to acquire a long-established architectural and project management practice with a proven 32-year trading history and a strong reputation across Victoria. Established in 1994, this highly profitable boutique firm delivered an adjusted EBIT of approximately \$500,000 in FY2025, demonstrating excellent margins and operational efficiency. Key Highlights Consistent revenue and strong profitability Lean structure with 1 working owner and 1 staff member Registered with the Victorian Construction Supplier Register (CSR) Registered with the Victorian School Building Authority (VSBA) Approved to undertake projects up to \$30 million Established systems, templates, and delivery frameworks Strong pipeline and repeat client relationships Significant opportunity for future growth Approved Project Sectors The business is approved to deliver projects across: Education Health Housing Local Councils Corrections Police This provides immediate access to government-aligned work and approved supplier status - a major barrier to entry for competing firms. Strategic Acquisition Opportunity This business is ideally suited to an existing architectural, engineering, or multidisciplinary firm seeking to: Expand into Victorian Government and Catholic education projects Increase revenue and profitability immediately Acquire valuable CSR and prequalification credentials Add a streamlined, profitable division with low overheads Strengthen market presence in education and health infrastructure The current owner operates efficiently with minimal staff, creating strong potential for scale using an existing team or corporate structure. Why This Business? 32 years of established brand credibility High-margin project management capability Government-aligned credentials already secured Low overhead operating model Rare opportunity for strategic expansion Opportunities of this calibre - combining profitability, credentials, and reputation - rarely become available. Confidentiality & Disclaimer Further information is available upon execution of a Confidentiality Agreement. TRIDENT Business and Corporate Sales and/or its agents have exclusive authority to market and sell this business on behalf of the Vendor. All information provided has been supplied without responsibility and has not been independently audited. Prospective purchasers should conduct their own due diligence prior to proceeding. Reference: T1544 Some images used for illustration purposes only. TRIDENT Business reserves the right to limit the release of information to parties who do not provide full contact and identification details when making an enquiry.

## Opportunity Snapshot

Victoria based Boutique Architectural & Project Mgmt Practice - Est 1994 Adjusted EBIT Approx. \$500K is listed in Architecture Firm and located in Melbourne VIC, Australia. The asking price is \$ 1,800,000.00, annual revenue is , and EBITDA is \$500,000.

## Financial Details

Asking price: \$ 1,800,000.00. Annual revenue: . EBITDA: \$500,000. Buyers should verify all financial information during due diligence.

Details are provided by the seller and should be verified during due diligence.

### **Media and Supporting Information**

2 business images have been uploaded and can be reviewed on the listing details page.

### **Seller Contact and Privacy**

Seller profile information may be shown on the listing page based on account visibility settings. Buyer enquiries should still be sent through the platform so the seller can track messages.

### **Next Step**

Interested buyers should review the listing details and send an enquiry through Acquirebiz to start a confidential conversation.